



Capabilities Deck

Overview of Our Services and Qualifications

EMERGING SUN, LLC

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Company Overview

Emerging Sun is a different kind of consulting firm. We go beyond traditional professional services to help our clients maximize ROI on their business and technology investments. We deliver impactful modernization strategies, empowering organizations to optimize performance, realize tangible value, and achieve mission success.

Our Core Services

IT MODERNIZATION & STRATEGIC PLANNING

We help our clients assess their IT portfolio and implement cutting-edge IT strategies that align with their business objectives

PROJECT & PROGRAM MANAGEMENT

Our experienced team provides the resources, tools, and methodologies to keep projects and initiatives on track and within budget.

DATA ANALYTICS & VISUALIZATION

We transform raw data into actionable insights that inform better decision-making for our client's business and technology investments.

STRATEGIC SOURCING & ACQUISITION SUPPORT

We optimize our clients' procurement processes, identify cost savings opportunities, and maximize the value of their supplier relationships.

FINANCIAL MANAGEMENT

Our team ensures efficient financial management throughout all projects, providing investment management, cost control, spend analytics, and clear reporting.

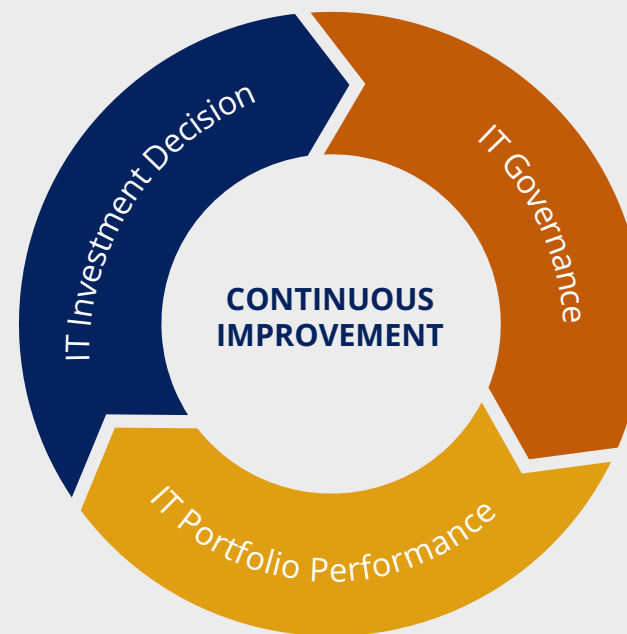
Sample Clients



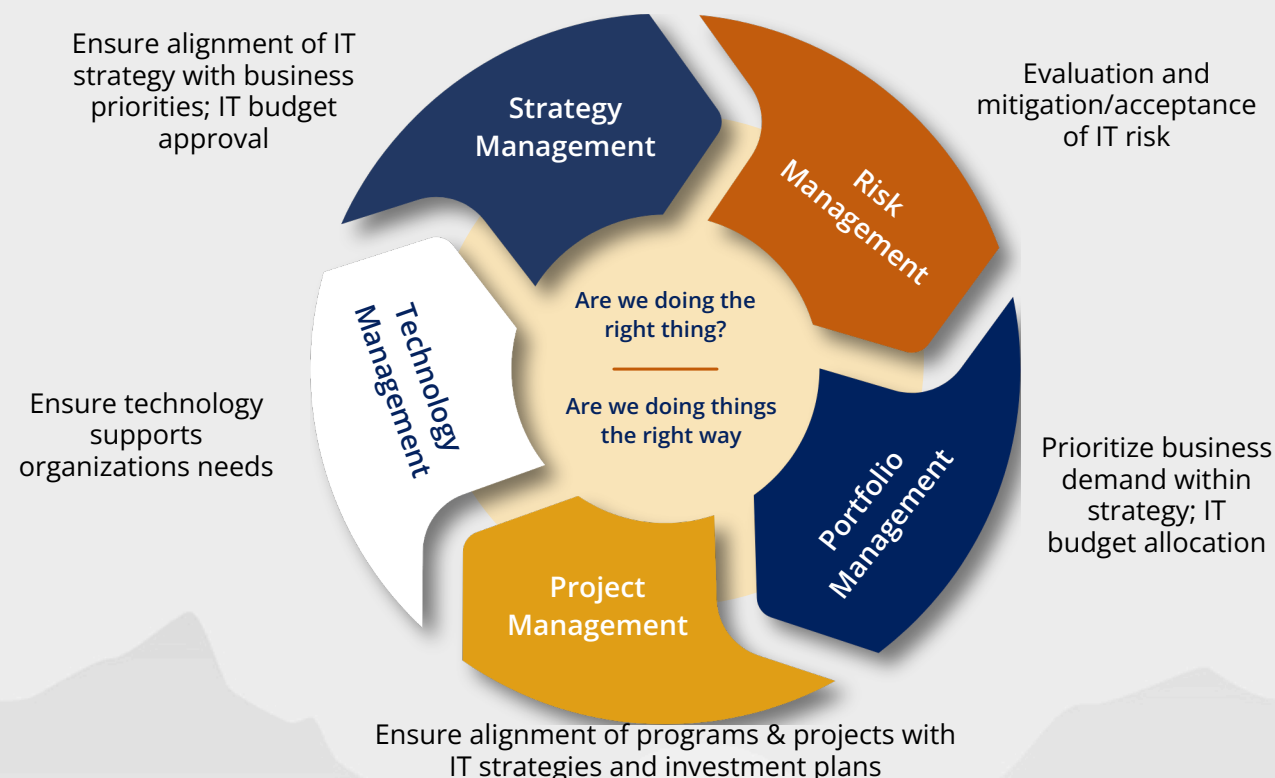
IT Modernization and Strategic Planning

EMERGING SUN SERVICES

- + Legacy Assessments
- + IT Asset Analysis
- + Modernization Opportunity Analysis
- + IT Investment Decision Planning
- + IT Portfolio Performance
- + Analysis of Alternatives
- + IT Governance
- + Roadmap & Execution Strategy



CRITICAL ELEMENTS OF IT GOVERNANCE



CLIENT SHOWCASES

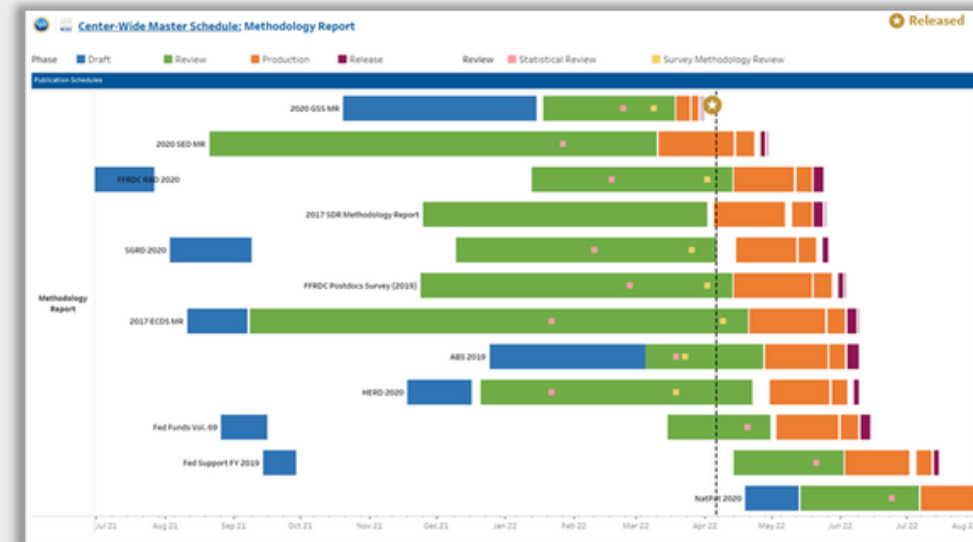
For the **Department of Health & Human Services**, Emerging Sun conducted a comprehensive IT assessment of the legacy Enterprise Health Records platform for the Indian Health Service (IHS), resulting in a \$900 million investment in IT modernization. We also developed a strategic roadmap to guide the agency's IT transformation.

Emerging Sun developed a custom database for the **Internal Revenue Service** to manage the agency's \$150 million IT software spend. Our data analytics helped to identify opportunities for spend rationalization and demand management opportunities. Our support enabled the agency to pursue over \$15 million in actionable cost savings opportunities.

Project and Program Management

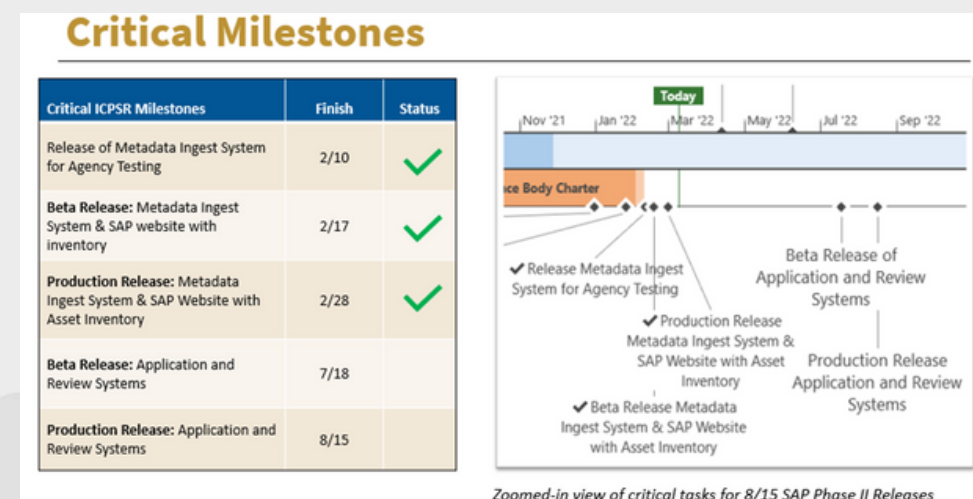
EMERGING SUN SERVICES

- + Project Management
- + PMO Support
- + Schedule Management
- + Status Reporting
- + Strategic Planning
- + Risk Management
- + Business Case Analysis
- + Project Portfolio Management
- + Project Dashboards & Visualization
- + Quality Management



Milestones - Upcoming

Task Name	Task Type	Previous Start	Previous Finish	Start	Finish	Assigned	Status
Governance Body Charter	Milestone			8/27/21	2/9/22	SAP EC	Open
Policy Federal Register Notice	Milestone			9/8/21	4/12/22	OMB	In Progress
Demonstrate Application Support Systems Functionality	Milestone			5/11/22	5/11/22	ICPSR	Future Task
Policy Guidance Issuance	Milestone			4/12/22	6/8/22	OMB	In Progress
Demonstrate Review and Post-review Functionality	Milestone			6/29/22	6/29/22	ICPSR	Future Task
Conclude Release of Production Metadata Ingest Environment	Milestone			7/18/22	7/18/22	ICPSR	Future Task
Beta Release of Application and Review Systems	Milestone			7/18/22	7/18/22	ICPSR	Future Task
Production Release of Application and Review Systems	Milestone			8/16/22	8/16/22	ICPSR	Future Task
Continued Stakeholder Engagement	Milestone			3/26/21	12/9/22	NCSE	In Progress
ICSP Meetings	Milestone			2/11/21	12/14/22	SAP EC	In Progress



CLIENT SHOWCASES

Emerging Sun established a new Program Management Office (PMO) for the **National Science Foundation**, and implemented best practices, including the development of an Integrated Master Schedule, resulting in process efficiencies and effectiveness.

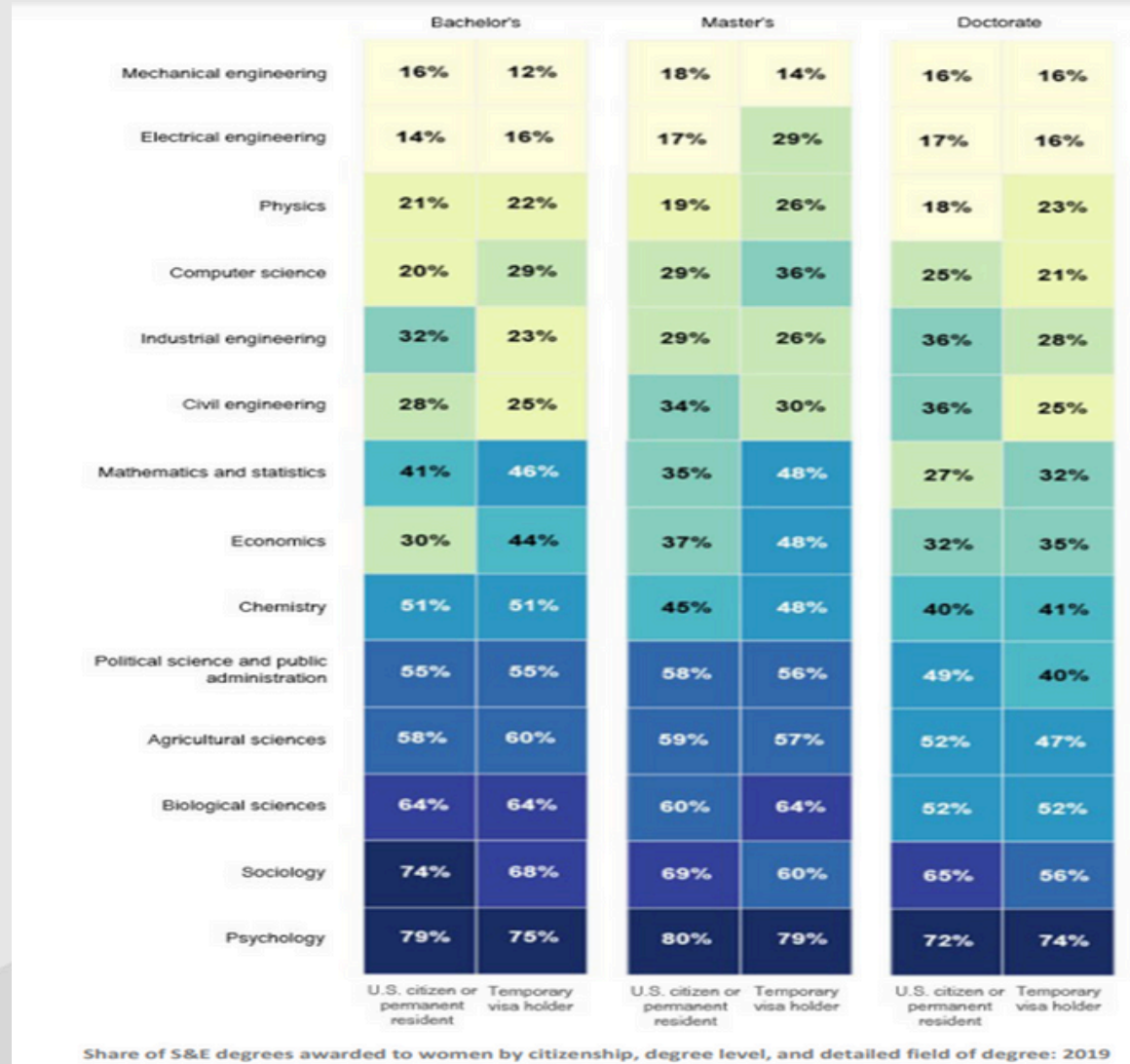
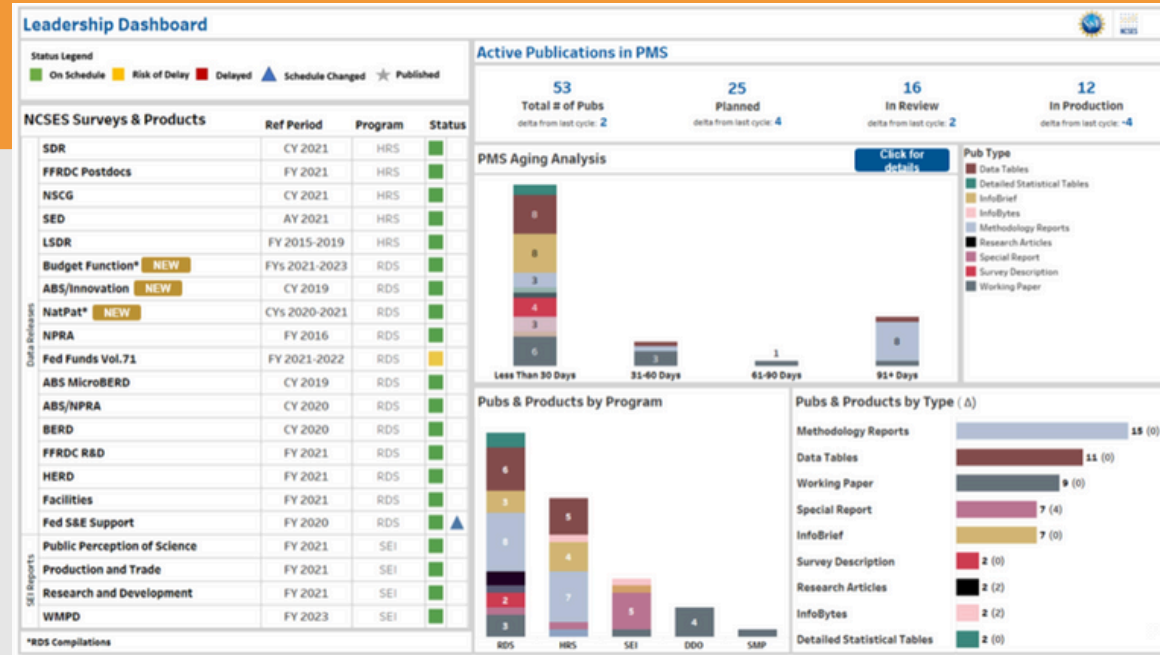
Our team deftly managed a large-scale IT modernization effort for the **Department of Health & Human Services**, enabling their organization to pursue a roadmap towards Health IT transformation

The **US Army** trusted Emerging Sun to proficiently manage the planning and execution of \$2 billion strategic sourcing programs.

Data Analytics

EMERGING SUN SERVICES

- + Automated Data Capture and Collection
- + Data Flow Automation
- + Advanced Data Cleaning
- + Statistical Programming
- + Customized Reporting Tools
- + Purpose-Build Data Visualization Dashboards
- + Multi-Source Analysis of Data
- + Modeling & Analysis
- + Business Intelligence



CLIENT SHOWCASES

With the **National Science Foundation**, our team developed dashboards and analytical tools to provide leadership with greater visibility into the performance of their project portfolio.

The **US Army** trusted Emerging Sun to develop a spend analysis database that identified opportunities for contract rationalization and cost savings. Emerging Sun provided complex analysis to achieve spend optimization.

The **IRS** hired Emerging Sun to develop a database of software licenses and to analyze usage and performance. A thorough understanding of IRS operations led to revolutionary recommendations that yielded millions of dollars in measurable cost savings.

Acquisition Support and Procurement Management

Emerging Sun services define and support the backbone of your operational efficiency. You're supported across the entire procurement process, from dissecting spend analysis to well-controlled vendor management.



Opportunity Identification

- Understand historical spend
- Review contracts
- Conduct market research
- Develop business case
- Formulate acquisition strategy
- Analyze potential impact
- Conduct risk analysis
- Gather approvals

Acquisition Management

- Define requirements
- State special conditions & clauses
- Define evaluation criteria
- Structure RFP and/or SOW
- Distribute solicitation documents
- Process procurements
- Support Q&A
- Receive and evaluate responses
- Define negotiation strategy

Implementation

- Contract closeout activity
- Develop communication plan
- Define key performance indicators
- Contract preparation
- Develop & manage implementation plan
- Measure vendor performance vs. KPIs
- Communicate results
- Complete and submit reports

01 SUPERIOR VALUE

Our unwavering commitment to client success drives us to consistently exceed expectations, delivering exceptional value and measurable ROI in every engagement.

02 ELITE TEAM

Unlike firms that rely on junior talent, Emerging Sun's team comprises seasoned professionals with a proven track record of delivering results across diverse industries.

03 AGILITY AND ADAPTABILITY

Our nimble structure enables us to respond rapidly to evolving client needs, ensuring flexibility and adaptability throughout the engagement.

04 TANGIBLE RESULTS

We are passionate about delivering tangible, impactful results that go beyond meeting basic requirements. Our innovative solutions and proactive problem-solving consistently exceed client expectations.

**Core
Competitive
Differentiators**

Case Study

The Department of Health and Human Services



Client Case Example: HHS IT Modernization Strategy



The Department of Health and Human Services (HHS) Office of the Chief Technology Officer (CTO) required a deep, insightful analysis of strategic options to modernize their Health IT System at Indian Health Services (IHS).

Emerging Sun delivered exceptional results. Our team provided a targeted technology assessment, analysis of alternatives, strategic recommendations and an implementation roadmap for their Health IT modernization.

By teaming up with tribal and urban partners, Emerging Sun crafted a cutting-edge Electronic Health Record (EHR) solution that will set the standard for high-quality healthcare and protected records management across Indian Country.

OUR STELLAR SERVICES INCLUDED:

- + A holistic IT assessment of IHS facilities to gauge the maturity of their RPMS software, IT infrastructure, and support resources
- + Detailed, accurate reporting and documentation of all assessments performed and information gathered from IHS Tribes and Urban facilities.
- + Customized strategic recommendations that took into account their active processes, pain points, and organizational goals.
- + Superior subject matter expertise that guided an expert analytical assessment and modernization recommendations.
- + Highly detailed implementation roadmap that defined initiative priorities and provided a strategic plan for action

Case Study

The National Science Foundation

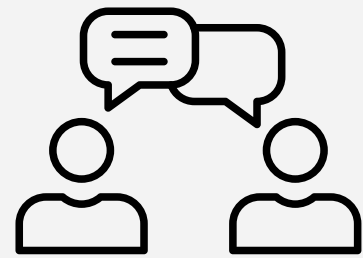


Project & Program Management

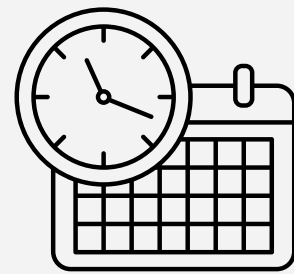


At Emerging Sun, we're passionate about taking projects to the next level. Emerging Sun is actively driving the NSF's National Center for Science and Engineering Statistics (NCSES)'s project to launch a new Program Management Office and foster exceptional project management principles.

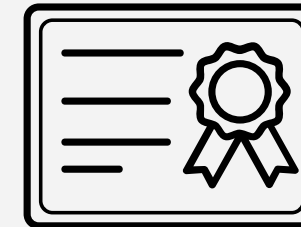
SCOPE OF WORK



Activating effective **communication** between leadership and staff



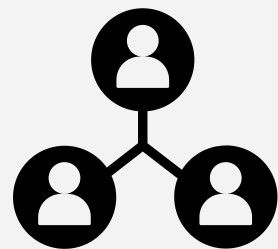
Updating and enhancing **master schedules**; Documenting all initiatives and publications



Teaching and enforcing high-level **project management principles**



Leading organizational teams to **instill a date-driven culture**



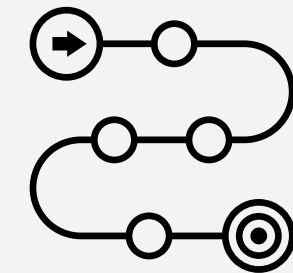
Collaborating with leadership to **optimize processes** and meet deadlines



Identifying, collecting, and disseminating **performance metrics**



Delivering targeted, strategic **project management support**



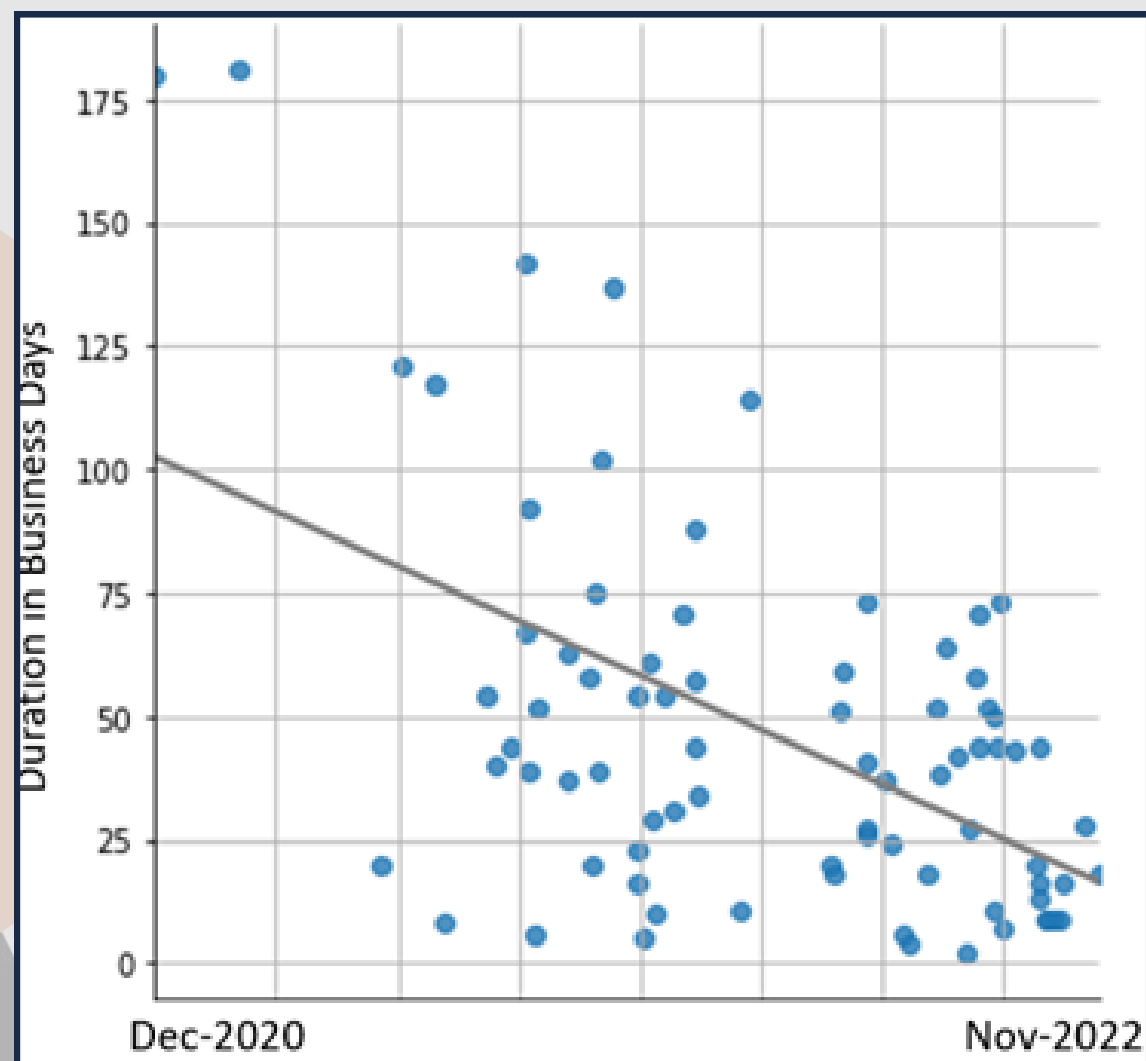
Establishing change control and **risk logs**

NSF Impact Delivered



FASTER PUBLICATIONS, GREATER IMPACT

Our PMO team identified opportunities for process improvement, which enabled the NSF to achieve significant efficiencies and time savings in their publication review processes.



UNPARALLELED EFFICIENCY

Emerging Sun elevated end-to-end production efficiency by 25% for Congressionally-mandated publication releases. We also controlled project schedules for all 100+ annual releases, and aggregated them into a new, highly efficient integrated master schedule (IMS).

IMS EXCELLENCE

With over 15 types of publications and workflows streamlined and optimized, we set the stage for a culture of excellence and achievement. Our dashboards deliver insight, reports offer improvement opportunities, and high-level overviews facilitate long-term ROI.

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Company Info

CAGE NUMBER 5GHC3 | **UEI** CRMPDERJJXQ1

SOCIOECONOMIC BUSINESS TYPES

Minority-Owned Business • Small Disadvantaged Business

BUSINESS STATUS SIZE

Small Business (NAICS 541611 size standard)

CONTRACT VEHICLES

GSA Multiple
Award Schedule
IT (#47QTCA20D009N)

FAA eFAST
(#693KA9-19-A-00003)

GSA Professional
Services Schedule
(#GS00F242DA)

NAICS CODES

541511 | 541512 | 541513 | 541519 | 541611 | 541612 | 541613
541614 | 541618 | 541690 | 561320 | 561499 | 611430



Thank You

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